



SPORTACCORD CONVENTION WORLD SPORT & BUSINESS SUMMIT SOCHI, RUSSIA, 19-24 APRIL 2015



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After thirteen years of continued development, I consider that SportAccord Convention has reached the size and content to jump to the next level which will be the World Sport & Business Summit 2015.

By bringing together all levels of sport, economy, media, suppliers, art, culture, and visitors, we will provide a joint platform representing the values surrounding the SportAccord Convention World Sport & Business Summit.

We are looking forward to offering our Members the best environment to consolidate their organisations and communities, and to have a United Sport Family.

Marius L. Vizer

President

SportAccord and SportAccord Convention

SPORT & BUSINESS SUMMIT

6-DAY GATHERING

VIP FUNCTIONS AND EVENTS

ANNUAL GENERAL ASSEMBLIES

EXHIBITION

WORKSHOPS

PANEL SESSIONS

SPORTS DEMO ZONE AND VILLAGE

SOCIAL ACTIVITIES

CONVENTION AT A GLANCE

1000+ ORGANISATIONS

92 INTERNATIONAL SPORT FEDERATIONS

400+ WORLDWIDE NEWS AND MEDIA

250+ EXHIBITORS

80% RETURNING ORGANISATIONS

93 % OF DELEGATES ARE PRESIDENTS, CEO'S AND KEY DECISION MAKERS

24 + INDUSTRIES

Art

Marketing

Culture

Energy

TV Networks

Health Care

Education

Financial Institutions

Telecommunications

Equipment Suppliers

Legal

Tourism

BENEFITS OF PARTNERING

- Position yourself at the heart of a multi-billion dollar industry
- Authoritative networking environment
- Enhance your image
- Meet influential leaders
- Receive global exposure
- Positive publicity and heightened visibility
- Competitive advantage/differentiation
- Recognition as a supporter of the sports movement
- Workshops and Private Meetings

OUR STAKEHOLDERS











| *The below are our typical packages, however other options are available. | | | GOLD | SILVER | BRONZE | DELIVERY | EXHIBITOR |
|---|---|---|------------------|------------------|------------------|------------------|----------------|
| | Exhibition Stand Size | | 27 sqm | 18 sqm | 9 sqm | 9 sqm | 9 sqm |
| Participation | Category Exclusivity | | ~ | | | ~ | |
| | Delegate Passes | | 10 | 8 | 6 | 4 | 4 |
| | Pass Discount | | 20% | 15% | 10% | 10% | |
| | Networking Tool | | ~ | ~ | ~ | ~ | ✓ |
| Accommodation / Hospitality | Accommodation (assistance securing rooms at the Official Hotels) | | 3 rooms | 2 rooms | 1 room | | |
| | Opening Ceremony Access | | To all Delegates | To all Delegates | To all Delegates | To all Delegates | Additional Fee |
| | Special Events (i.e. A Sporting Leaders' Breakfast) | | ~ | | | | - |
| | VIP Transfer | | ~ | | | | - |
| | Other Events (e.g. Private Breakfast, other) | | ~ | ~ | | | |
| Media / Advertising | Use of SportAccord Convention Composite Logo | | ~ | ~ | ~ | ~ | |
| | Message in Event Guide | | ~ | | | | - |
| | Message in Daily (i.e. advertorial) | | ~ | _ | | | |
| | Round Table Q&A | | ~ | | | | |
| | Knowledge Centre | | 4 White Papers | 2 White Papers | 2 White Papers | | - |
| | Corporate promotion video on SportAccord Convention YouTube channel | | ~ | | | | - |
| | Advertisement | Event Guide | Full Page | Half Page | Quarter Page | Additional Fee | Additional Fe |
| | | The Annual | Full Page | Half Page | Quarter Page | Additional Fee | Additional Fe |
| | | The Daily | Additional Fee | Additional Fee | Additional Fee | Additional Fee | Additional Fe |
| | Brochure in Delegate Bag | | ~ | | | | |
| | Editorial | Announcement of Partnership within our Official Website | ~ | ~ | ~ | ~ | |
| | | Sharing a Press Release announcing the Partnership | ~ | ~ | ~ | | |
| | | Announcement of Partnership within Social Media | ~ | ~ | ~ | ~ | |
| | | News in SportAccord Convention Official Social Media | ~ | ~ | ~ | | |
| Recognition | Acknowledgement in the Opening Ceremony | | ~ | | | | |
| | Company logo | Official SportAccord Convention Website - Partners Page | ~ | ~ | ~ | ~ | |
| | | Official SportAccord Convention Website - Main Page | ~ | | | | - |
| | | Signage Boards (e.g. accreditation and exhibition) | ~ | ~ | ~ | | |
| | | Signage at airport | ~ | | | | - |
| | | Main Stage backdrop | ~ | | | | |
| | | SportAccord Convention Café | ~ | | | | |
| | | Print adverts | ~ | | | | |
| | | Official Event Guide | ~ | ✓ | ~ | ~ | - |
| | | Email Marketing Shots | ~ | ~ | | | |
| | | The Annual | ~ | ~ | ~ | ~ | |
| | | The Daily | ~ | ~ | Additional Fee | Additional Fee | Additional Fe |
| | | Mobile App | ~ | ~ | ~ | | |
| | | SportAccord Convention Official Social Media (if available) | ~ | | | | |
| Activation | Introductions | | 6 | 4 | 2 | | |
| | Special Requests | | ~ | ~ | ~ | | Additional Fe |
| | Exclusive Branding Options | | ~ | ~ | ~ | ~ | |
| | Logo and 100 words Profile: | | | | | | |
| Website and Official Guide Listings | 1. Exhibitor section in SAC Official Website 2. SportAccord Convention Official Event Guide 3. SportAccord Convention Official Mobile App | | ~ | ✓ | ~ | ~ | ~ |
| Stand Build Possibilities | 1. Standard Shell Sci 2. Enhanced Shell Sci 3. Bespoke Stand | | ~ | ~ | ~ | ~ | ~ |



Olympic movement. It's a sort of sports' Davos, and this is the place to be for all sports federations and for all people in the world in the sports industry and of course Games organisers. For us it is a great place and an opportunity to share our recent progress reports with our clients, the international federations...

Dmitry Chernyshenko

President & CEO, Sochi 2014 Olympic Games Organising Committee

Why exhibit? To promote our brand, showcase the events we are hosting and attract international federations & rights holders to our stand for one on one meetings.

Lindsay Harrison

Business Development, Edmonton Events



66 SportAccord Convention is THE place where we can meet many of our stakeholders, promote our event and learn and meet potential business partners. Not many events offer this much in such a well-organised and pleasant way.

Hanna Domagała

Deputy Director, The World Games 2017 Wrocław

We are a big fan of the SportAccord Convention because in six days we are able to meet more people than in one year traveling all over the world.

Patrick Vajda

Senior Advisor, Marsh







SportAccord Convention World Sport & Business Summit

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